

## Preliminary NTS Data Analysis

### Overview

#### Introduction

A preliminary investigation of some data around NTS performance has been started. This document reviews the results to date.

#### In this paper

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### The Problem

#### Introduction

We all have this feeling, perhaps, that NTS is not as healthy as it could be. It would be good to do something about it, but what. How can we get our hands around a fairly difficult, and somewhat "soft" problem?

My background involves a fairly rigorous project methodology which addresses this sort of problem. In this view, the first thing you do is identify what is wrong, called the "defect". You develop a way to measure the defect so you can tell if you are making progress. You look for evidence that the defect is, in fact, fixable. You then try to identify things you can change which will affect the defect.

This is actually a pretty scientific view of what are often soft problems. The defect is viewed as the independent variable - the "Y". The things that can be influenced, or the "Key Process Variables", are the independent variables, or the "X's".

More details on this process can be found in Appendix A.

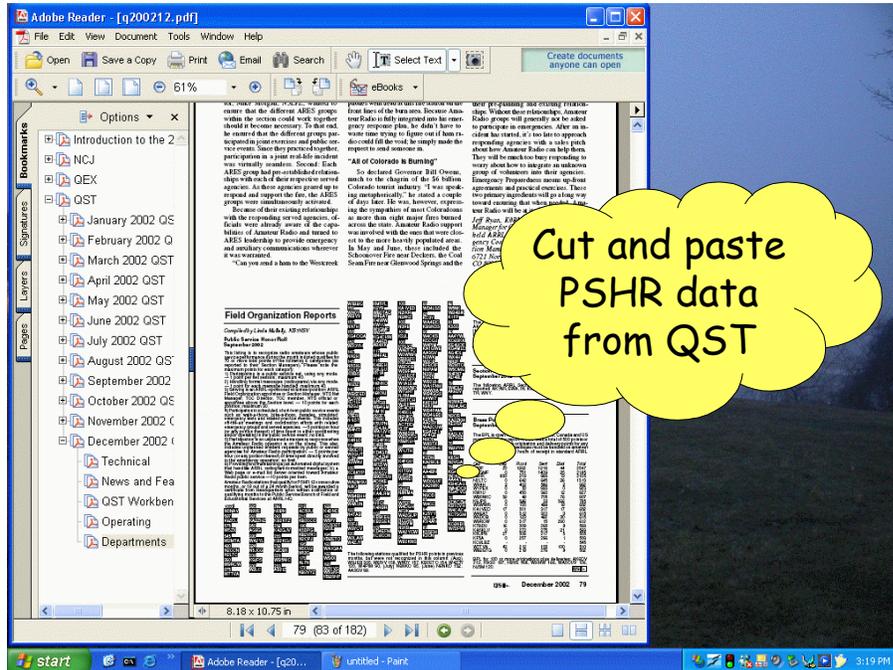
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# The Problem, Continued

## The Data

Underlying this approach is an almost religious dogma - "follow the data". Of course, to follow the data, we need to have some data.

We have asked the League for some of their data, but while waiting for that, we realized that we have access to some data from QST. In particular, PSHR scores are reported monthly, so job one became grabbing what we have from QST.



OK, so this was a pretty tedious exercise, and besides cutting and pasting did involve some programming to organize the data, but we got at least some data to wade through.

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## The Problem, Continued

### The Data (continued)

Once into Excel, the data looked something like this:

The screenshot shows a Microsoft Excel spreadsheet titled "PSHR Reports 2000-2002 corrected.xls". The data is organized in columns by month: January, February, March, April, May, June, July, August, September, October, November, and December. Each row represents an individual score. A yellow callout bubble with the text "Raw data organized by month" is overlaid on the spreadsheet. The spreadsheet shows a total of 10,452 scores across the years 2000 through 2002.

	January, 2000	February, 2000	March, 2000	April, 2000	May, 2000	June, 2000	July, 2000	August, 2000	September, 2000	October, 2000	November, 2000	December, 2000	January, 2001	February, 2001	March, 2001	April, 2001
41	843	800	908	843	908	1077	1648	956	949	924	934	947	882	876	777	777
42	452	429	409	404	795	1000	900	636	611	509	549	554	627	354	466	466
43	443	425	401	384	422	503	446	420	430	470	448	459	352	324	445	445
44	356	366	365	371	397	374	423	366	305	462	391	451	340	321	408	408
45	325	365	357	311	331	374	354	315	296	418	318	415	309	319	382	382
46	325	305	351	289	320	303	299	312	287	277	290	401	298	318	370	370
47	319	302	345	244	306	267	266	236	266	280	363	279	254	265	363	363
48	298	277	309	244	257	49	238	219	240	271	312	256	249	335	335	335
49	246	267	297	220	253	237	236	232	219	232	266	279	254	246	286	286
50	236	256	286	218	242	228	235	231	215	219	248	273	242	237	279	279
51	227	232	282	205	238	213	229	229	229	229	246	268	230	230	269	269
52	221	224	265	205	237	237	237	237	237	237	231	249	229	225	265	265
53	217	211	246	202	236	236	236	236	236	236	237	227	227	225	257	257
54	215	210	246	202	236	236	236	236	236	236	237	227	227	225	257	257
55	210	205	238	201	236	236	236	236	236	236	237	227	227	225	257	257
56	210	202	232	199	199	199	199	199	199	199	202	202	198	214	242	242
57	198	199	232	198	198	198	198	198	198	198	206	206	199	208	241	241
58	192	198	220	198	198	198	198	198	198	198	206	209	207	233	233	233
59	192	198	219	195	195	195	195	195	195	195	202	202	198	229	229	229
60	191	196	216	195	195	195	195	195	195	195	198	198	195	218	241	241
61	190	194	210	194	194	194	194	194	194	194	198	201	202	196	220	220
62	190	191	208	193	191	191	191	191	191	191	197	197	198	195	219	219
63	189	189	206	191	191	191	191	191	191	191	187	182	195	198	218	218
64	187	189	203	188	188	182	185	182	185	180	193	184	197	193	217	217
65	187	185	201	185	186	180	184	191	185	179	186	184	193	191	216	216
66	186	184	199	183	181	179	183	191	185	178	186	182	188	191	216	216
67	185	184	199	181	179	173	179	190	182	178	183	181	184	187	206	206
68	180	182	198	181	179	173	179	190	180	175	182	180	183	187	205	205
69	179	181	197	181	179	173	175	184	180	173	178	176	182	183	200	200
70	179	180	196	181	176	172	175	183	175	171	176	176	182	180	198	198
71	178	178	195	180	174	172	174	179	174	170	176	175	179	178	195	195
72	178	177	191	179	173	170	174	176	174	169	172	175	179	176	192	192
73	178	176	184	179	172	170	173	175	171	168	171	174	176	176	191	191
74	177	176	184	178	172	170	172	173	171	168	171	174	176	176	191	191
75	177	176	184	178	172	170	172	173	171	168	171	174	176	176	191	191

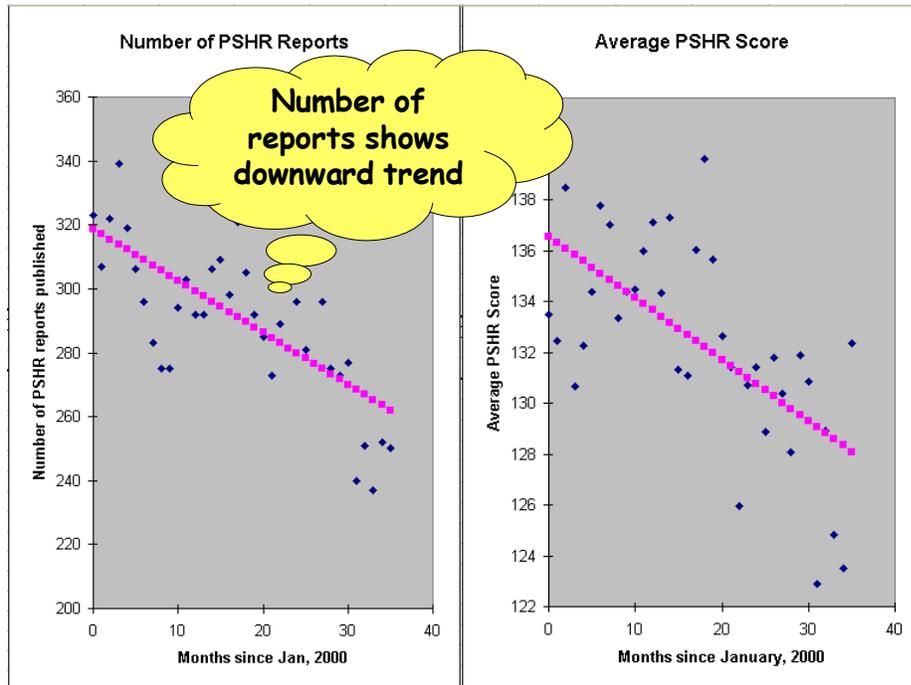
Each individual score was organized by month. A total of 10,452 PSHR scores were gathered from QST issues covering the years 2000 through 2002.

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## The Problem, Continued

### Is there a defect

One obvious thing to look at is to see if there is some sort of a trend.



If we perform a regression analysis (the pink line on the left), we see that each month, on average, two fewer reports are published than the month before. We can also see that the average score of those reports filed also shows a downward trend.

For details of this analysis see Appendix B.

## Can anything be done?

### Introduction

OK. Even with our limited data, we now have some actual evidence that something is wrong, although perhaps we haven't really nailed the defect. The next issue to address is to see if there is some evidence that something can be changed.

### Clues from the trends

In the trends above, there seems to be some cyclicality, especially to the number of reports. Although we need to do further analysis to prove that this effect is real, that is an indication that, if we could somehow reduce those cycles, we may be able to change them on the upside.

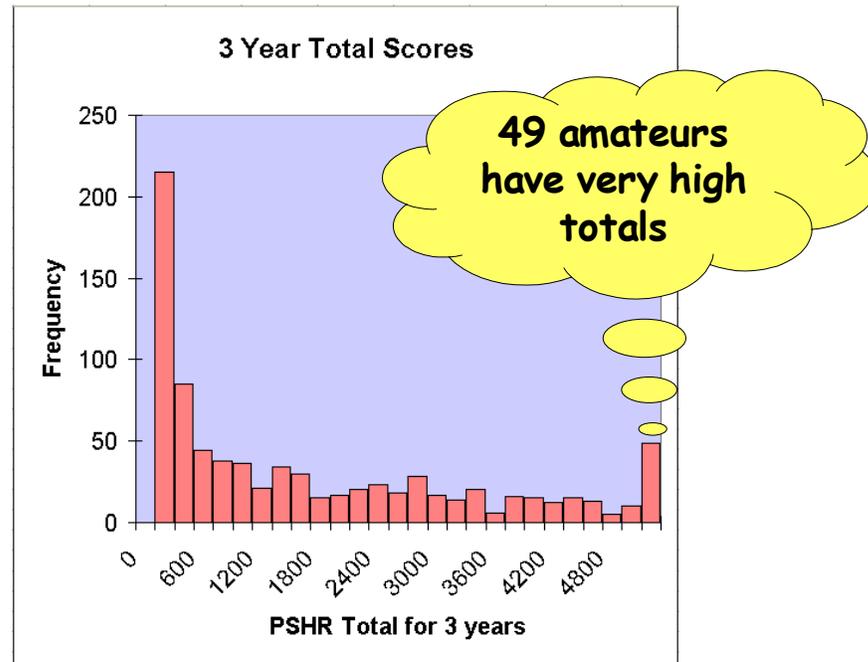
Also, the average scores show quite a bit of scatter. While this isn't proof that something can be done, it does indicate that higher average scores are possible, because sometimes they happen.

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## Can anything be done?, Continued

### Clues from the distribution

Another interesting view is to see how the total scores for the 3 years analyzed compare from individual to individual:



There are a couple of interesting things happening here. First, not all the scores are at the low end. Personally, I would have expected a lot more skew to the left. In fact, many amateurs report far more than the minimum PSHR every month. In addition, 49 amateurs have consistently high scores. This is also pretty interesting.

## Are there possible solutions?

### Introduction

Having identified the fact that we have a problem, and proven to ourselves that it is at least theoretically possible to do something about it, how can we find solutions? The obvious reaction is some sort of brainstorming, which is certainly one way that should be pursued. However, brainstormed proposals should be tested against the data before taking any action to avoid failures that "seemed to be a good idea at the time".

Another approach, though, is to look for clues in the data. Again, even with our limited data, there are some interesting things going on.

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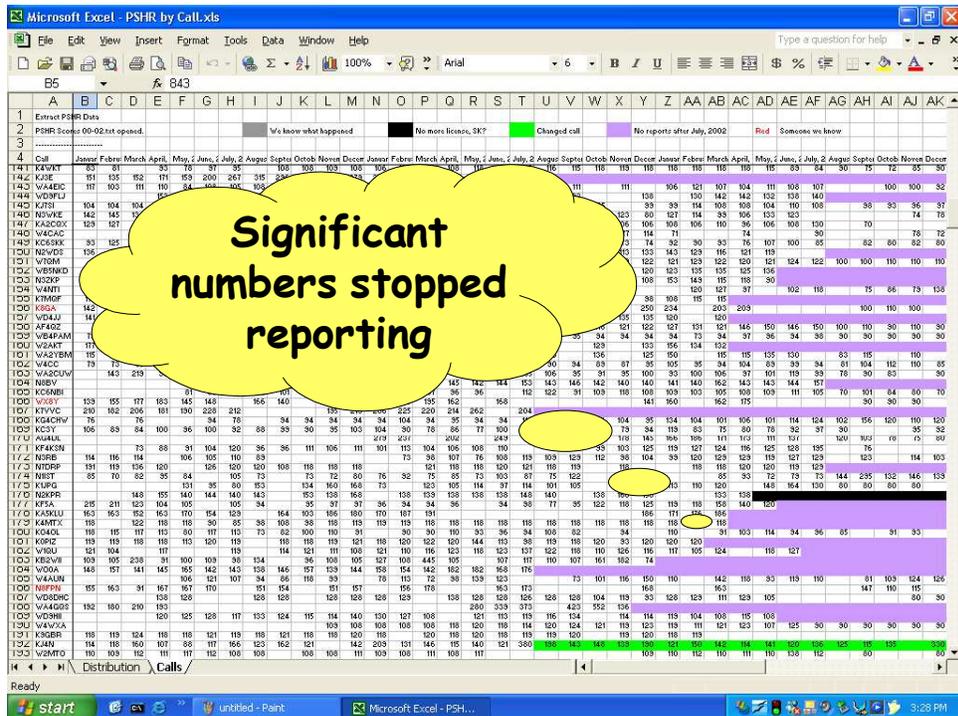
# Are there possible solutions?, Continued

## Hints from the distribution

On the graph on the previous page, we mentioned that 49 amateurs had very high scores over 3 years. Interviewing those amateurs may give us some insight into why they are unusually successful. In this day of the Internet, asking that question might not be as difficult as it would have been in an earlier time.

## Hints from the raw data

Besides the monthly data, the PSHR scores across months were organized by call so we could get a look at each amateur's activities across time:



In this data, there are 816 calls represented. The actual number of amateurs reporting is slightly smaller because some folks obtained vanity calls during the period. Some of these could be identified through QRZ, as well as some amateurs who became silent keys during the period.

One thing that leaps out is that significant numbers of amateurs who were regularly reporting very high scores suddenly stopped reporting. Now, it could be they simply got tired of the reporting and are still very active, but we have no evidence of that. These amateurs may well have some insights into what we are doing wrong.

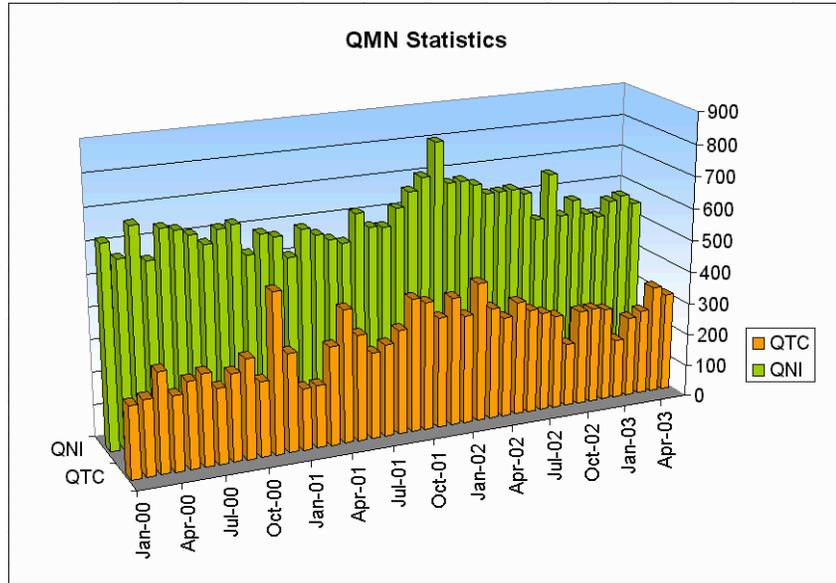
## Local Data

### Introduction

A little closer to home, data is available from at least some local nets. Unfortunately, QST no longer carries the Section News, but net data was a little sketchy when it was being carried.

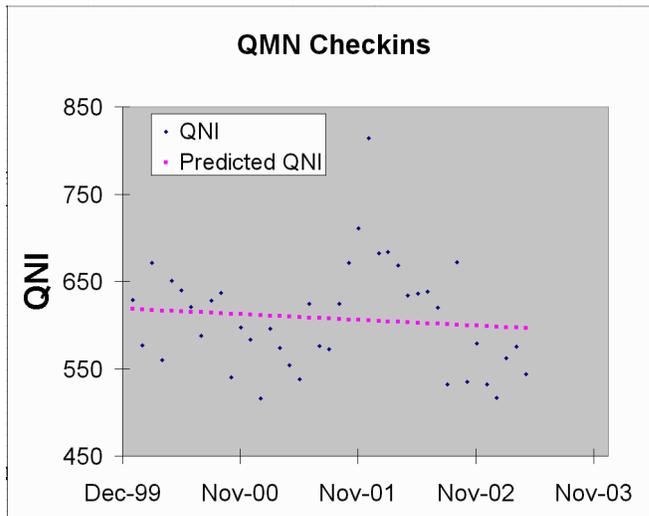
QMN, however, posts its net reports monthly to the QMN web site, so data is available from 2000 through May of 2003.

**Overall QMN Data** Looking at the QNI and QTC data for just over 3 years, we see no obvious trends:



### QNI Regression

While the regression line for checkins over time seems to show a slight decline, the slope is quite shallow, and the data are quite scattered. This indicates that not a lot of credence can be given to the slope of the line:

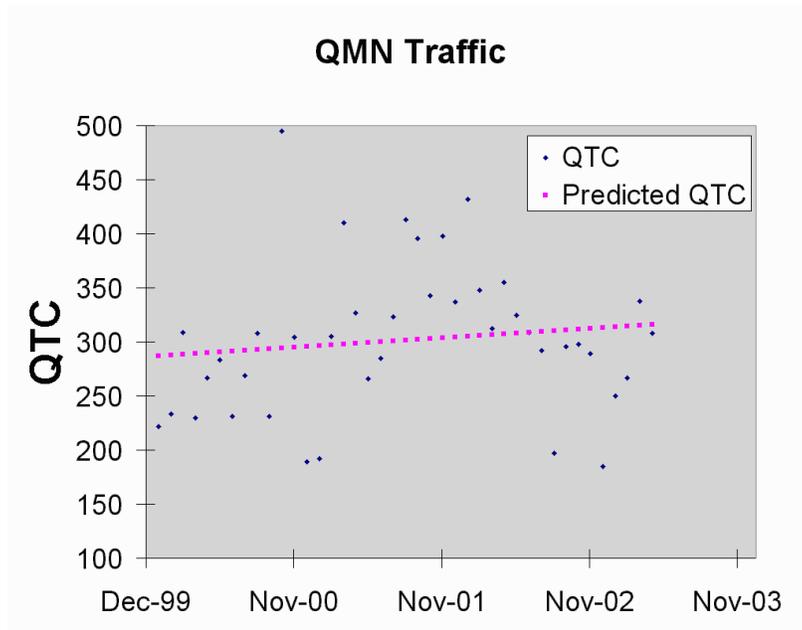


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## Local Data, Continued

### QTC Regression

Performing a regression on the QMN traffic also gives a poor fit, although not quite as poor as for checkins (R value of 0.13 vs. 0.10). However, this time the slope is decidedly not negative:



This R value of 0.13, while actually quite a bit better than the 0.1, still doesn't give us a lot of confidence that there is (or isn't) a change in the amount of traffic we are seeing. But we can derive some comfort from the fact that the data doesn't give us any evidence that the traffic is decreasing.

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## Next Steps

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### Introduction

Now that we understand we have a fixable problem, besides waiting for additional data from the ARRL, what are the next steps?

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### Identify the defect

Although we have some evidence of a defect, we still don't have an agreed upon target to go after. We probably need to wait until we see additional data, but before we can proceed with confidence, we need to clearly articulate a defect, and set a target for improvement.

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### Additional Analysis

As we mentioned earlier, there seems to be some sort of cyclicity in the number of PSHRs published. We need to do some additional analysis of that data in order to validate that what we seem to see is, in fact, the case. There are mathematical tools available to help with that.

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### Interviews

We see several places where we need to go talk to people. We know of a number of amateurs who regularly report high activity. What makes them different? What motivates them? Is there something we can do to make more amateurs act like them?

There are also a number who have ceased reporting. We also should talk to them. It is likely that they have some insight into why people stop being active, and again, with a clear understanding of what the causes are, we can look to fixes.

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### Brainstorming

Two heads are better than one, and more heads are better yet. After we have a clear picture of what is going on, and a clear target of where we would like to be, we should assemble a group of amateurs to brainstorm a number of solutions.

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## Conclusions

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### Conclusion

At this point, we have some data that indicates that we have a problem, and that it may be possible to correct the problem. It appears we have a number of resources identified who may be able to give us some insight into what is causing the problem.

It seems apparent that the opportunity is before us to make a real improvement in NTS, and it would be irresponsible to fail to pursue it.

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## Appendix A - The MAIC Process

### Introduction

The methodology being followed here is called MAIC, which stands for the four steps in the process: **M**easure, **A**nalyze, **I**mprove, and **C**ontrol. To engineers, this seems like common sense, but it is becoming a very popular approach in industry, not only for manufacturing processes, but for transactional processes, like NTS.

For each of the phases, the methodology provides a very rich set of tools. Some of the tools are statistical in nature; you need statistics to be confident that what you think you see is real. But a lot of the tools are tools to help the imagination, to help understand where people's behavior is an issue, and to clarify what might go wrong.

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### Measure

In the first step, data is collected to identify the defect and establish a baseline value. Data is also gathered to determine whether there is any evidence that it is possible to achieve a significant shift in the process. The typical target for a MAIC project is a defect reduction of 70%. A defect doesn't have to be a broken widget; defects could be undelivered messages, insufficient operators, or an inability to recruit enough net controls.

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### Analyze

In Analyze, potential input variables are evaluated. Often models are developed to see if changing an input variable can lead to the expected change in the output variable. The outcome of Analyze is a degree of confidence that changing an input variable can lead to the desired defect reduction, and that it is realistic to change the input variable.

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### Improve

In Improve, potential solutions are developed and tested, often through pilots. When confidence is gained that a particular solution can achieve the desired result, it is rolled out across the organization.

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### Control

In control, measures are put in place to monitor the result, and mechanisms are developed to prevent backsliding to the way things were before the change was implemented.

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## Appendix B - Regression Details

### Introduction

Regression analysis is a technique used to determine the best fit line through a set of data. Basically, a form of the equation is assumed, and the best value for the coefficients is calculated. In this case, we assumed that the equation was a straight line.

It is important to note that just because an equation fits the data doesn't mean that the implications of the equation are true. Nevertheless, the regression results can provide clues as to what may be going on.

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### Number of Reports

The derived equation for the number of reports is:

$$Y = 318.7 - 1.62 * X$$

Where Y is the number of PSHR reports published in QST and X is the number of months since January, 2000.

The regression R value was 0.7 which indicates a fairly good fit.

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### Average Score

The derived equation for the average score is:

$$Y = 136.5 - 0.24 * X$$

Where Y is the average PSHR score reported in QST and X is the number of months since January, 2000.

The regression R value was .63 which indicates a fair fit.

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### What is this "R"

There are a number of values calculated to help evaluate how good a regression actually is. The R value is one of the simplest to refer to because it has a meaning that can be explained in terms other than mathematical. Basically, R squared represents the fraction of the variation that is "explained" by the equation. So in the Number of Reports regression, the R value of 0.7 means that just about half of the variation is "explained" by the equation.

The word "explained" needs to be taken with a grain of salt, however. The regression makes **no statement** about causality. Just because there is a good fit doesn't mean that the independent variable(s) cause the dependent.

There is also no magic R value that means we have a fit. In industry, investments would often be made based on an R value of 0.7, providing the implications didn't conflict with common sense. In medicine, on the other hand, R values as low as 0.1 might be pursued, because finding solutions to difficult diseases often have an air of grasping at straws. In industry, that same 0.1 would be taken as essentially "no relationship".

In the case of the QMN Traffic regression, the 0.13 gives us no confidence that QMN traffic is increasing, indeed we can't say with confidence that it isn't decreasing, even with the positive slope.